



SOLE SOURCE/PROPRIETARY REQUEST

COUNTY POLICY ON SOLE SOURCE CONTRACTS:

It is the policy of the County of Orange to solicit competitive bids and proposals for its procurement requirements. Sole source procurement shall not be used unless there is clear and convincing evidence that only one source exists to fulfill the County's requirements. All sole source purchases requiring Board of Supervisors approval shall be justified as meeting the sole source standard in the Agenda Staff Report. The Agenda Staff Report shall clearly state that it is a sole source procurement. The Sole Source Justification, as described below, shall be attached to or included within the Agenda Staff Report (CPM, Section 4.4)

SECTION I - INSTRUCTIONS FOR COMPLETING THIS FORM:

1. Formal justification is required for sole source procurements when competitive bid guidelines require pricing from competing firms.
2. A written justification will be prepared by the department and approved by the department head or designee.
3. Prior to execution of a contract, the County Purchasing Agent or designee shall approve ALL sole source requests for commodities that exceed \$500,000 and services exceeding \$50,000 or a two (2) year consecutive term, regardless of the contract amount.
4. Board approval is required for all sole source contracts for commodities that exceed \$500,000 and services exceeding \$50,000 or a two (2) year consecutive term, regardless of the contract amount.
5. The Deputy Purchasing Agent (DPA) shall retain a copy of the justification as part of the contract file.
6. Valid sole source requests contain strong technological and/or programmatic justifications.
7. Sole source procurements may be approved based upon emergency situations in which there is not adequate time for competitive bidding.
8. Sole source requests for Human Service contracts will be guided by the regulations of the funding source.
9. Each question in Section III of this form must be answered in detail and signed by the department head with concurrence of the Deputy Purchasing Agent.

SECTION II - DEPARTMENT INFORMATION:

Department: OC Sheriff Communications & Technology Division	Date: October 6, 2010
Sole Source BidSync Number: 060-583038.SR	Amount: \$2,797.153.00
Vendor Name: Motorola, Inc.	
Type of Request: <input checked="" type="checkbox"/> New <input type="checkbox"/> Renewal <input type="checkbox"/> Multi Year <input type="checkbox"/> Amendment <input type="checkbox"/> Increase	

SECTION III - SOLE SOURCE JUSTIFICATION:

1. Provide a description of the type of contract to be established (i.e., commodity, service, human service, public works, or other-please explain).

Acceptance in toto of Motorola proposal # CA-10P102A dated September 30, 2010, to Design, Furnish, Install, Optimize, and perform additional related services supporting the SmartX Core Migration Project, Phase I.

2. Provide a detailed description of services/supplies to be provided by the vendor.

Please see the attached Motorola proposal for a complete description of all equipment and services to be provided, Terms & Conditions, etc.

3. Please state why the recommended vendor is the only one capable of providing the required supplies and/or services. Include any back-up information or documentation which supports your recommendation.

Motorola was the selected vendor of the current 800 MHz Countywide Coordinated Communications System (CCCS), which has been in service since 1999. The existing system is proprietary to Motorola, as is the proposed Upgrade. This Upgrade replaces aging, critical core site equipment and prepares the system for future expansion and incorporation of new equipment and features, without disrupting operation of the existing system.

4. Please list any other sources that have been contacted and explain in detail why they cannot fulfill the County's requirements.

No other sources have been contacted since the system is proprietary to Motorola.

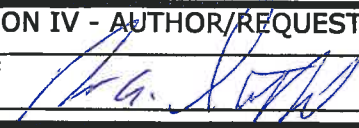
5. How does recommended vendor's prices or fees compare to the general market? Attach quotes for comparable services or supplies, if available.

Motorola's equipment and services prices would be competitive with those of similar vendors, provided the scope of the procurement were equal.

6. If recommended vendor could not provide the product or service, how would the County accomplish this particular task? Use additional sheets if necessary.

There is no direct alternative. If this Upgrade were not available, a complete replacement of the existing system would eventually be required, which would be prohibitively expensive and unacceptably disruptive to Public Safety radio communications operations throughout the county.

SECTION IV - AUTHOR/REQUESTOR

Signature: 	Name: Robert Stoffel	Date: 10-6-10
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SECTION V - DEPUTY PURCHASING AGENT CONCURRENCE

Signature: 	Name: DWIGHT TOPPING	Date: 10/21/10
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SECTION VI - DEPARTMENT HEAD APPROVAL

Signature: 	Name: RICK DOSTM	Date: 10-6-10
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SECTION VII - COUNTY PROCUREMENT OFFICE

County Procurement Office review and approval required when the value of the sole source agreement exceeds \$50,000. Approvals obtained electronically through BidSync.